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# Example of Advisor, Product Management Job Description

Our company is growing rapidly and is looking for an advisor, product management. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for advisor, product management

* Leverages product/market knowledge to assist cross-functional groups including CS with training content
* Promotes the activities of the Data Protection Suite product team and presents to customers and at conferences as required
* Define clear product requirements and user stories
* Develop business case for new opportunities - market opportunity, competitive, cost, customer, and channels
* Drive Product pricing and work with sales & marketing in positioning and promotion of Data Domain Virtual products
* Collaborate and drive product adoption on virtual platforms and public cloud through participation in industry events, blogs and community building
* Identify and new solutions including value proposition, customer application, products involved, key features & technologies, roadmap requirements, interoperability requirements and projected market / revenue opportunity
* Define solutions requirements in sufficient technical detail to guide PLM/PLA and ultimately engineering efforts to implement new features required to fulfill solutions
* Responsibility for the solution lifecycle from concept to go-to-market
* Assist PLM in setting priorities for product enhancements based on specific customer demand, general market demand, technology trends, and competitive analysis

## Qualifications for advisor, product management

* Experience with NFV, SDN, TOSCA and OpenStack is a strong plus
* Technical understanding of SAP and related product offerings
* Basic programming or scripting knowledge such as one of shell or C++ or Python, Perl
* Experience in cloud computing with Public/Private/Multi Cloud is a plus
* Experience with Epic, Meditech, Cerner, Allscripts, PACS, VNA, VMWare, EMC storage and data protection products a strong plus
* Required License(s) or Certifications in Certified Treasury Professional (CTP) - Preferred