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# Example of Acquisition Management Job Description

Our company is growing rapidly and is hiring for an acquisition management. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for acquisition management

* Promote and encourage an environment of equal employment opportunity, diversity and competitive advantage in support of the company's diversity and inclusion strategic plan
* Collaborating with IMS Business Unit partners from GCO, Technology, Human Resources, with other BU’s and teams on initiatives as required
* Ability to build and maintain work relationships
* Ability to motivate self and direct reports
* Thorough understanding of logistics business, HR and leadership capability
* A wide degree of creativity and latitude in delivering solutions
* Excellent process management and customer service skills
* Manage a portfolio of existing retail partners that distribute Gift and Serve
* Analyze new potential partnership opportunities and develop an opportunity pipeline, for the purposes of distribution of Gift and/or GPR products
* Develop and negotiate deals with new partners

## Qualifications for acquisition management

* Actively pursue new client opportunities through existing client relationships and identifying cross-sell opportunities through other departments within our Banking & Financial Services Group
* Develop positive working with colleagues and business partners to source and grow new business leads
* Develop a weekly activity plan and a quarterly sales plan to achieve sales targets record all ongoing progress and pipelines
* Provide sound insights to Advisers regarding market intelligence
* Develop a strong understanding of our clients' needs in order to provide them with solutions
* 2+ years experience in operational risk management, internal control, audit, management consulting within the Banking or financial services industries