Downloaded from <https://www.velvetjobs.com/job-descriptions/acquisition-lead>

# Example of Acquisition Lead Job Description

Our company is growing rapidly and is searching for experienced candidates for the position of acquisition lead. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for acquisition lead

* Leveraging formal and informal feedback to drive continuous process improvement
* Helping to develop strategies for candidate sourcing and formulating innovative approaches for difficult to fill positions
* Personally carrying and managing a limited amount of requisitions, as needed
* Represent M+W AMER HR Talent Acquisition Lead to participate in the design and implementation of the company’s global recruiting and onboarding process in SAP SuccessFactors
* Build talent pipeline by identify and build proactive relationships with industry specific top performing passive and semi passive candidates for current and future job openings
* Lead all sourcing strategies to acquire best possible talent
* Qualify and manage our external partnerships with vendors, associations, colleges, and job boards
* Conduct full life cycle recruitment and oversee all stages of candidate experience (including application, interviews and communication)
* Run regular Talent Acquisition meetings with hiring managers and HR team to understand current and future hiring requirements and priorities
* Manage candidate activity and provide consistent documentation using the Applicant Tracking System and CRM tools to measure key recruitment metrics, like source of hire and time-to-hire

## Qualifications for acquisition lead

* Lead Develop and execute GrabBike(Delivery) driver acquisition strategy
* Support GrabBike(Delivery) Driver Acquisition supervisor, and be a key commander in operations team and in all driver-related processes signing-up, training, on-boarding, registration, materials giveaway and incentive payout related
* Proven experience leading projects with hundreds of new site builds in a rapid deployment environment
* Oversee site acquisition program managing the identification, due diligence, surveying, leasing/licensing, and permitting of new SAN facilities, financial tracking and forecasting in a multiple of European countries
* Manage real estate acquisition operations for assigned area
* Ensure proper flow of information concerning site acquisition, permitting and notice to proceed to, construction among the roll-out team, to facilitate a smooth and efficient operation process