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# Example of Acquisition Director Job Description

Our innovative and growing company is looking for an acquisition director. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for acquisition director

* Responsible for developing and deploying a high performing and flexible recruitment teams capable of meeting all staffing needs in a timely and quality manner
* Leverage relationships and networks in the call center industry to identify and attract top talent to key business areas
* Communicate with Executives, Senior Management and various internal departments regarding the current hiring initiatives and interest
* Oversee regular reporting and analyses for Senior Management on key recruiting metrics such as class fill rates, recruiting cycle time, offer-to-acceptance ratio
* Develop and implement action plans to promptly address deficiencies
* Implement land policy for the department and design action plans to achieve desired results
* Establish Land Acquisition goals that support the business plan
* Identify improvement areas
* Developing a globally consistent framework, process and toolkit for developing best-in-class recruitment capabilities in all key markets
* Build a team, including the justification and onboarding of appropriate resources needed to profitably expand the practice

## Qualifications for acquisition director

* Extensive knowledge of the online content landscape, key players and market opportunities
* Deep knowledge of international content landscape with particular emphasis on TV series programming
* Experience managing deals from initial conversations to title launch
* Ideal candidate is a motivated self-starter who is comfortable working in a fast-paced environment
* 7-9 years of private equity or real estate investment experience
* An undergraduate degree is required with a track record of academic excellence