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# Example of Account Technology Strategist Job Description

Our growing company is searching for experienced candidates for the position of account technology strategist. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for account technology strategist

* Own the technical C-suite relationships (CIO/CTO/CISO)
* Technical demand generation for cloud services
* Cloud technology roadmap for your customer(s)
* Overall owner for consumption objectives for your account(s)
* Build strong relationships with Chief Technology Officers, Chief Information Officers, Chief Security Officers, other technical and business decision makers, and the developer community—and become a trusted technology advisor for digital transformation and cloud services
* Be accountable to drive high usage of Azure within customers by driving the creation and execution of a thorough and action-oriented
* A forum to leverage your technical expertise and industry acumen
* Authorization to make major disruptions and changes to the technical architecture that transforms industry solutions
* An opportunity to drive your customers to do business like never before in a new and transformational way
* Leadership –Orchestrating technical teams in order to help solidify the path to the complex yet exciting journey that is digital transformation

## Qualifications for account technology strategist

* Experience in Project Management and supervisory experience is desired
* Education Bachelor’s degree in Computer Science or a similar information technology-related discipline is preferred
* 5+ years experience presales or sales, creating architecture and/or impacting technical process
* 5+ years’ experience creating/architecting technologies, sales or presales
* 8+ years’ experience in large enterprise businesses
* Bachelor’s Degree in Computer Science or a similar information technology-related or engineering discipline preferred