Trade Sales Cover Letter

6436 Ortiz RestEast Kerrie, GA 35376

Dear Morgan Ferry,

Please consider me for the trade sales opportunity. I am including my resume that lists my qualifications and experience.

In the previous role, I was responsible for digitalized trade finance solutions (both block chain and non-block chain based products) to both existing and prospective customers in the Americas.

My experience is an excellent fit for the list of requirements in this job:

- Excellent command of the English language & Mandarin (both written and spoken is essential)
- Salesforce management, contact management, lead/opportunity management, and contract/agreement management
- Productivity reporting, weekly sales calls and quarterly territory visits
- Solid client direct and senior level agency contacts within the New York, New Jersey & Connecticut marketplace
- Intermediate knowledge of Sales Force and Microsoft Office including excel and PowerPoint
- Achieving sales objectives by prospecting, acquiring and maintaining accounts and actively promoting Parts and associated promotions to potential customers
- Answers customers' questions regarding technical problems, warranties and repairs in a manner that is easily understood and does not use excessive technical jargon
- Prior experience with Sales Force and/or DAX preferred

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Landry Nolan