

# Technical Sales Cover Letter

5559 Greenholt Estate Cammyfort, MD 29902

**Dear Rory Kuhlman,**

Please consider me for the technical sales opportunity. I am including my resume that lists my qualifications and experience.

In my previous role, I was responsible for standard training to customers and company staff concerning specifications, products, extraction formats and APIs including development of proprietary training materials for support of new or existing company data products & services.

My experience is an excellent fit for the list of requirements in this job:

- Leverage supply chain knowledge to identify broad industry trends, potential partnerships, and specific forming opportunities
- Create sales processes and build a pipeline that brings customers through to prototyping and component sales
- Entrepreneurial and technical background
- Excellent presentation skills, with a confidence that engages the audience
- Demonstrated experience using ERP systems, proficient in math, communication, detail oriented and exhibit professionalism in a fast-paced environment
- Excellent collaborative and communication skills (written & oral) Demonstrated experience using ERP systems, proficient in math, communication, detail oriented and exhibit professionalism in a fast-paced environment
- Industry certifications such, ITIL, Database, Network Management, are desirable
- Grow sales through finding new customer targets, identifying new application opportunities, and growing deeper within existing accounts

**Thank you for your time and consideration.**

Sincerely,

