

Strategic Sales Cover Letter

646 Jenkins MountainsGoldnerborough, OK 19750

Dear Charlie Treutel,

I am excited to be applying for the position of strategic sales. Please accept this letter and the attached resume as my interest in this position.

In the previous role, I was responsible for technical leadership and consulting around next generation data center and cloud technologies (opportunity to learn).

My experience is an excellent fit for the list of requirements in this job:

- Assist with getting Virtustream products and services added to various Public Sector contracts
- Assist partner community in bidding on cloud centric BPAs/solicitations
- Create programs that build interest, awareness and demand generation for Virtustream products and services with strategic resellers
- Coordinate activities and meetings with Partner industry consultants
- General understanding of Networking, Servers, Storage Technologies, Cloud Technologies and Managed Services
- Good knowledge of industrial mechanical products and processes, key account management experience, preferred have working background in heavy industries f.e
- Above-average business analysis skills with MS Office tools, Salesforce.com (or a similar CRM)
- Knowledge of domestic North America customer demographics

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Robin Marks