

# Strategic Sales Cover Letter

49833 Goldner CornerNorth Santoland, KY 10634-8292

**Dear Avery White,**

Please consider me for the strategic sales opportunity. I am including my resume that lists my qualifications and experience.

Previously, I was responsible for ongoing support to high value clients and developing good relations & strong networking in Institutions.

Please consider my qualifications and experience:

- Thrive in a fast-paced, collaborative and entrepreneurial environment
- Articulate, poised and professional in all forms of communications (face-to-face, written, email, and phone)
- Willingness to mentor and train new and less experienced Sales Engineers
- Proven top sales performer (consistently exceeds targets)
- Experience selling to or managing relationships with corporate clients preferred
- A passion for developing internal talent
- Proven track record in building strong, positive relationships at the "C" suite level with a track record of closing six and seven figure software licensing deals
- Inspirational management, interpersonal, written and presentation skills

**Thank you for considering me to become a member of your team.**

Sincerely,

Baylor Stanton