

# Strategic Partnership Cover Letter

84460 Kristel ThroughwayNew Karla, IA 11537-4059

**Dear Sutton Sporer,**

I submit this application to express my sincere interest in the strategic partnership position.

In my previous role, I was responsible for administrative and tactical support at each stage of the partnership process from initial engagement through deal activation.

My experience is an excellent fit for the list of requirements in this job:

- Working knowledge of P&L management, financial terms & implications
- Excellent communication skills in English and Chinese, both written and verbal
- Strong understanding of China market
- Knowledge with passion to learn latest solution platforms and healthcare IT trends, including but not limited to OS, HW, SW, Network and articles such as cloud technologies
- Presentation skills including solution demonstration and Q&A dialogues with customers on deep-dive workflow discussions
- Proven success in sales & strong career progression within sales leadership roles
- Leadership of people in a matrix organization
- Understanding & knowledge of national and local advertising markets

**Thank you for your time and consideration.**

Sincerely,

Lennon Hand