

Strategic Partnership Cover Letter

3437 Palmira RadialNorth Sol, AK 77180

Dear Skyler Upton,

In response to your job posting for strategic partnership, I am including this letter and my resume for your review.

In my previous role, I was responsible for direction to commercial team in the research of new business opportunities and the development and presentation of business cases and financial models for new product offerings.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Experience working in a global cross-functional environment, understanding complexities and interconnectivity
- Excellent project leadership and project management skills (including data analyses, synthesizing and reporting)
- Strong communication skills (both verbal and written, incl
- Proven track record of closing deals and managing partnerships
- Expert selling experience in HR Staffing industry, either as part of a recruitment advertising agency or other recruiting industry related experience
- Expert in channels management experience in Web 2.0 or multi-tenant SAAS industry experience
- Experience in building channel partner programs for both co-sell and resell partner paradigms
- Excellent written and verbal communication (in German and English)

I really appreciate you taking the time to review my application for the position of strategic partnership.

Sincerely,