## Strategic Partnership Cover Letter

23131 Mitch RapidsLamarland, KY 32586-0408

## **Dear Baylor Hayes,**

Please consider me for the strategic partnership opportunity. I am including my resume that lists my qualifications and experience.

In my previous role, I was responsible for insight and support to company leadership regarding pricing decisions and the development of new offerings (products, solutions or services).

Please consider my experience and qualifications for this position:

- Consolidate partner/vendor management best practices and enhance understanding of the Pharmaceutical Industry environment and trends in Regulatory Outsourcing and partnership management methods and tools
- Experience in addressing organizational systemic issues, including but not limited to, safety and security, welfare, and provision of adequate support services for uniformed personnel, is desirable
- Experience in business development capacity and cultivating relationships in China
- Experience in the hotel, travel and/or hospitality industry advantageous
- Experience managing Partnerships, both international scale or domestic
- Knowledge or experience with event planning, PR, and/or media management
- Working knowledge of loyalty program and member experience delivery
- Strong negotiation skills with attention to contract terms

Thank you for taking your time to review my application.

Sincerely,

Tatum Hayes