

Strategic Accounts Manager Cover Letter

67032 Fern Isle East Tanya, NH 32174

Dear Phoenix Hirthe,

I submit this application to express my sincere interest in the strategic accounts manager position.

In the previous role, I was responsible for an exceptional customer experience that is in alignment with the Herman Miller core values.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Engenders trust, does what he/she says they will do
- Work is conducted in the field working independently and requires strong time management
- Industry experience in aggregate, warehousing, package handling, cement, or food is beneficial
- A "hunter" who is adept at building business through new customer acquisitions organic growth
- Track record of identifying, developing, and closing new sustainable growth opportunities
- Collaborating with Marketing, Engineering, Procurement, and Sales internally and externally
- Personal values based on integrity, honesty, and trustworthiness
- Experience and knowledge with copper and fiber optic communications infrastructure

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Onyx Ruecker