

Strategic Account Manager Cover Letter

3301 Miller CliffBrendashire, NJ 46328-7602

Dear Lennon Marquardt,

Please consider me for the strategic account manager opportunity. I am including my resume that lists my qualifications and experience.

Previously, I was responsible for timely and updated partner and industry information with relevant departments within Black Box, as well as sales and key end-user accounts.

My experience is an excellent fit for the list of requirements in this job:

- Demonstrated working knowledge of the security and safety industry
- A passion for building valued and strategic relationships with large customers and managing the financial impact that clients make to the overall organization
- Work independently but also be a team player
- Experience using CRM software (preferably Salesforce), Microsoft Office Suite and Google Applications (Analytics, Docs, Sheets, Slides)
- University qualification in Sales, Marketing, Business or related field
- Sales management experience including major commercial accounts negotiation
- Successful track record managing complex sales and customer accounts
- Created and lead strategic sales activities to increase market share

Thank you for your time and consideration.

Sincerely,

Landry Mosciski