

# Senior Sales Manager / Sales Manager Cover Letter

4777 Jim PlazaPort Bryon, DE 41758

**Dear Morgan Hartmann,**

I submit this application to express my sincere interest in the senior sales manager / sales manager position.

Previously, I was responsible for innovative/creative thinking and strategies to effectively differentiate the property from its competitive set and exceed fair market share.

Please consider my qualifications and experience:

- Working knowledge of the principals of a P&L and Balance sheet
- Excellent skills in all facets of Business Administration
- Good understanding of the companies and opportunities that exist within Japan
- Build account penetration strategies for designated target accounts
- Work with marketing lead generation and qualification
- Provide market intelligence to stakeholders within FIS, identify product gaps and new business opportunitiesLead, drive and manage all internal activities to support the sales cycle as a thought leader from initial qualification to contract closing
- Enterprise software sales experience within the Capital Markets industries focusing on sell side sector
- Proven track record of closing business and achieving assigned sales quota within financial services and/or technology community

**Thank you for taking your time to review my application.**

Sincerely,

Oakley Gislason