

Senior Sales Account Manager Cover Letter

77461 Von WalkBeattyside, SD 68214-3590

Dear Rowan Feil,

I would like to submit my application for the senior sales account manager opening. Please accept this letter and the attached resume.

Previously, I was responsible for input to the Supply Chain organization in development of business strategies, including inventory strategy on existing items, new products, and product phase-outs.

My experience is an excellent fit for the list of requirements in this job:

- Workable English communication skill
- Oil & Gas sales experience is ideal or ERP, Microsoft applications selling preferred
- Self- starter who can work independently and is comfortable in a techno-commercial role
- Enjoy and are effective at selling value-added solutions within the Food & Beverage industry
- Can navigate large accounts and partner with decision makers for innovative new product development projects
- Can leverage Sensient's internal resources (marketing, product development, technology & innovation, manufacturing, and distribution)
- Creatively growing existing business obtaining new customer accounts
- Comfortable selling to large Taiwanese OEM/ODM's, such as Asus, Foxconn, WNC, HTC

Thank you for your time and consideration.

Sincerely,

Ari Prohaska