

Senior Sales Account Manager Cover Letter

97434 Ervin CentersWest Emanuel, UT 95461-4432

Dear Greer Abernathy,

In response to your job posting for senior sales account manager, I am including this letter and my resume for your review.

Previously, I was responsible for technical feedback to the Product Marketing and Engineering Teams regarding customer application needs for new product development.

Please consider my qualifications and experience:

- Professional training in sales techniques
- Committed to frequent deadlines
- Experience as a software sales Account Manager
- Deep knowledge and expertise in sales and relevant industry or technology solution
- Experience serving as a trusted advisor to executives and executive-level customers
- Mastery in demonstrating the OnBase solution set
- Proven contract development and negotiation skills
- Act as client relationship liaison to all levels of our clients' sales and marketing organizations

Thank you for considering me to become a member of your team.

Sincerely,

Justice Hackett