

Senior Sales Account Manager Cover Letter

8850 Stefanie HarborsWalkerland, SD 91795

Dear Tatum Jenkins,

I submit this application to express my sincere interest in the senior sales account manager position.

In my previous role, I was responsible for key customer insights to the Siding Supply Chain department that will drive the development and execution of the supply chain plan to meet customer requirements.

My experience is an excellent fit for the list of requirements in this job:

- A proven track record of sustained excellence
- Lead customer development, and grow sales and market share
- Develop and maintain customer relationships at all levels through close contact with major functional disciplines and the decision makers at the key MOEM accounts
- Establish strategic direction and lead overall customer planning activities to maximize addressable market share
- Identify new customer requirements and apply these insights to the key MOEM account business plans in keeping with the technology roadmap
- Maintain ongoing awareness of competitor activity and of overall market conditions and trends to provide predictive intelligence to the business unit
- Manage all aspects of sales reporting, including actual sales, forecasts and long-range planning
- Collaborate with other disciplines in the business to create and conduct technical sales presentations to the key MOEM accounts

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Lennon Gottlieb