

Senior National Account Manager Cover Letter

13850 Dora MotorwayBrooksvew, GA 87334

Dear Shae Reichert,

I submit this application to express my sincere interest in the senior national account manager position.

In the previous role, I was responsible for concise feedback to Sales Management regarding market activity, competitive pricing activity and feedback on special price support.

My experience is an excellent fit for the list of requirements in this job:

- Experience in one of the following areas (Sales, Revenue Planning, Space Planning, Marketing, Category, a cross functional experience is preferred)
- JBP experience, strong experience of building and developing relationships
- Analytical and Insights driven
- Clear understanding of multi-channel sales to pharma/medical device companies and their ad agencies
- Validated history of working within a team environment
- Solid foundation of relevant Account Management/Field Sales experience
- Some Shopper Marketing or Category Management experience is preferable
- Proactive and curious approach

Thank you in advance for taking the time to read my cover letter and to review my resume.

Sincerely,

Phoenix West