

# Security Account Manager Cover Letter

408 Audie Parkway East Aldoshire, WY 49192

**Dear Sawyer Lockman,**

In response to your job posting for security account manager, I am including this letter and my resume for your review.

In my previous role, I was responsible for demonstration of IBM Security in the core IES capability domains (End-to-End Security Solutions, Networking, Software Defined Security, Infrastructure, Security Operations, and Endpoint Security).

Please consider my qualifications and experience:

- Approachable and able to communicate at all levels in an effective and clear manner
- Commitment to excellence in customer service and satisfaction
- Has working knowledge of security products and services
- Knowledge of Security industry relevant standards, EN50131 PD6662 BS8243, • Proven sales experience with demonstrable evidence of success performing a similar role
- Evaluate contract performance and compliance
- Train employees to contract standards
- Understanding of Network Architectures, Network Security, and Enterprise Software Technologies
- Knowledge of Security industry relevant standards, EN50131 PD6662 BS8243, (preferred)

**Thank you in advance for taking the time to read my cover letter and to review my resume.**

Sincerely,

Rory Farrell