## Salesforce Project Manager Cover Letter

83632 Purdy InletPort Jody, VT 61671

## Dear Tatum Kuphal,

I submit this application to express my sincere interest in the salesforce project manager position.

Previously, I was responsible for solution on Salesforce.com platform, including development in Force.com, Lightening components, Visualforce/Apex development, Web Services API's.

Please consider my qualifications and experience:

- Demonstrates leadership during the course of the implementation of highquality cloud solutions at a detailed level
- Acts as the primary day-to-day point of contact for the client for all operational aspects of the project
- Communicates effectively with clients, including c-level, to identify needs and evaluate alternative business solutions
- Facilitates or co-leads with the customer project manager regular status meetings ensuring alignment with the project team, sponsors, and all stakeholders
- Provides mentoring, guidance and general care and feeding to project team members, including offshore team members and other Project Managers
- Contributes domain expertise (in addition to project management) in multiple areas such as business analysis, vertical or horizontal domain expertise, Agile development practices, Salesforce cloud offerings, Google apps, Workday or PSE
- Facilitates client strategy workshops and requirements sessions and helps lead the development / refinement of client business and IT strategies
- In-depth understanding of the capabilities and constraints of the Salesforce CRM application coupled with good understanding of the business processes (Sales, Marketing)

Thank you for taking your time to review my application

