

Sales Team Lead Cover Letter

70981 Marcos MeadowsBoydhaven, GA 15353-8446

Dear Drew Kiehn,

Please consider me for the sales team lead opportunity. I am including my resume that lists my qualifications and experience.

In the previous role, I was responsible for additional training for sales channels: Trade, Managed Care, Post Acute Care, Mail Order, Government (VA/DOD); financial training.

Please consider my experience and qualifications for this position:

- Ensure exceptional quality and customer service standards are achieved and maintained through quality process monitoring and individual performance and development plans
- Training new staff and providing probation objectives
- Review of team members work where identified in process maps
- Industry knowledge regarding IT/ICT vendors and distributors
- Attention to detail, High level of numerical accuracy and PC skills
- Highly organised approach to work
- Excellent sales acumen and account planning that balances potential and achievement
- Strong communication, negotiation and presentation skills to create strong AA relationships

Thank you for taking your time to review my application.

Sincerely,

Indigo Huel