

# Sales, Senior Director Cover Letter

630 Hill Landing New Leoniechester, TN 73468

**Dear Greer Heaney,**

Please consider me for the sales, senior director opportunity. I am including my resume that lists my qualifications and experience.

Previously, I was responsible for business insight into the sale of an expanding portfolio of Akamai products in a fast paced and growing market, segmented by industry and geography.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Demonstrated track record of accomplishment in regional sales management
- Champions continuous learning/knowledge
- Exceptional leadership skills with both direct line and within a matrix management setting
- Work with executive management to understand and prioritize critical business needs across sales tools
- Successfully partner and work with Corporate IT partners to deliver key programs across roadmap
- Work with technology partners and vendors to manage roadmaps and educate teams on future releases, adjustments, or issues across the platforms
- Provide system administration across Salesforce.com and support key functions across the
- Experience with working with global teams and coordinating efforts across multiple organizations

**Thank you in advance for taking the time to read my cover letter and to review my resume.**

Sincerely,