

Sales, Senior Director Cover Letter

14163 Elesee Plains Ankundingland, VT 94923

Dear Cameron Satterfield,

I am excited to be applying for the position of sales, senior director. Please accept this letter and the attached resume as my interest in this position.

Previously, I was responsible for industry and competitive benchmarking, developing consistent tools that provide market intelligence service to the Sales Team.

Please consider my experience and qualifications for this position:

- Strong appreciation of Networking technology and architecture
- Understands virtualization and Software-defined networking technology
- Significant work experience in sales operations or equivalent function with significant exposure to sales teams, OR experience in management consulting with strong exposure to B2B go-to-market strategy
- Consulting and programs background, with experience in driving communities and creating content
- Out of the box mentality where "making the impossible possible" is top of mind for any project involvement
- Understanding of business operations to support business planning & execution (what works well, replicate other regions best practices, ...)
- Willing to travel (inside the region) to support the Strategy & Operations team and meet internal customers (field sales, presales, marketing) and customers at times
- Very strong in LOB communication, comfortable in presentation and verbal skills

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Blake Schoen