

Sales Operations Manager Cover Letter

42812 Jani Crescent Kuphalside, RI 71571

Dear Sutton Hoppe,

I would like to submit my application for the sales operations manager opening. Please accept this letter and the attached resume.

In the previous role, I was responsible for consistent global practices for the sales team through the implementation and governance of internal and 3rd party sales tools (Salesforce.com, CPQ, etc.).

Please consider my qualifications and experience:

- As a member of the company's sales team, the Manager functions as the primary national contact for the NMAC field team
- Provides and promotes positive customer relations between the company and the dealers, while promoting financial products and resolving related dealer issues
- Develops, communicates, and heavily supports the NMAC field organization through providing timely reporting
- Assists with the training and on-boarding of new hires, , works with the Field Training Office on the ongoing training of the field staff
- Manages the vendor relationship for NMAC360
- Supports the Sales Ops executive team in conducting monthly DAB meetings for both NMAC and IFS subcommittees
- Assists in building presentations and report-out material for the subcommittee and NDAB meetings, respectively
- Extensive knowledge of commercial vehicle and equipment sales-finance products

Thank you for your time and consideration.

Sincerely,

Drew Lesch