

Sales Executive, Inside Sales Cover Letter

4184 Lady MountainsQuitsonbury, TN 16368-3862

Dear Sam Kemmer,

I submit this application to express my sincere interest in the sales executive, inside sales position.

Previously, I was responsible for a forum to shares team "best practices" for processes and sales successes within and amongst the teams.

My experience is an excellent fit for the list of requirements in this job:

- Demonstrated successful business development experience in the healthcare environment, hospital preferred
- Generate and qualify leads, provide accurate sales forecasts, develop and implement lead generation and sales strategies, generate proposals, negotiate and close business agreements independently or in a team setting
- Understand customer needs, requirements and channel qualified sales opportunities to territory sales representative for further development and closure
- Work in a team centric environment to exceed annual team territory goals besides exceeding their own quotas every quarter
- Knowledge of R&D process, applied computing technology and basic research needs is an added benefit
- Alternatively, a highly energetic and motivated person with a genuine and natural inclination towards sales and business development can apply too
- Excellent communication skills, both written and spoken and a good listener
- Tenacious, competitive and committed

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Zion McKenzie