

Sales Execution Cover Letter

2790 Burton Underpass Spencerborough, NY 89706

Dear Denver Dickinson,

In response to your job posting for sales execution, I am including this letter and my resume for your review.

In my previous role, I was responsible for enhanced project management leadership, stakeholder management and enterprise leadership across all of the R&D Operations Function.

Please consider my qualifications and experience:

- Support leadership teams across the business to enable focus on day-to-day business, people coaching and management
- Build cross-channel internal sales capabilities
- Support and drive key ACI Direct Path Forward strategies and initiatives, , infrastructure, RIA build-out, new vendor relationships
- Drive execution of client segmentation models to increase utilization and leveraging of data partnering between teams and other internal business partners
- Build and implement common sales processes and service models for client contact approaches
- Partner with Scheduling and Data Center to develop next generation contact center telecom and reporting capabilities
- Design and implement framework to support ongoing campaigns, including gamification initiatives and aligned incentives
- Refine quality measurements and programs to elevate internal call coaching programs and external client /vendor programs

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Tatum Quitzon