

Sales Account Management Cover Letter

49942 Schumm LoafHungville, OH 41536

Dear Quinn Gutkowski,

I submit this application to express my sincere interest in the sales account management position.

In the previous role, I was responsible for business value and how our products align with these objectives.

Please consider my experience and qualifications for this position:

- Knowledge of SalesLogix, SalesForce or similar CRM database
- Proven successful track record in meeting and/or exceeding revenue goals and client retention goals through delivery of services/products that add value and profit
- Exemplary communication skills (verbal, written and client facing presentation)
- Full PC literacy including the customer relationship management system (CRM) and MS office
- Proficiency in Conflict Resolution, Negotiating, Customer Thought leadership & Creating Customer Value
- Strong interpersonal skills with proven leadership skills
- Computer proficiency to include (Outlook, Word, Excel, PowerPoint, Nielsen)
- Work collaboratively with clinical operations staff and management in transitioning projects from conception to implementation

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Shiloh Powlowski