

Sales Account Management Cover Letter

45356 Candelaria StreamWest Lewis, PA 97181

Dear Riley Hartmann,

I submit this application to express my sincere interest in the sales account management position.

In my previous role, I was responsible for and being able to effectively demonstrate how these products and services can provide value.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Strong presentation skills with experience presenting to a team of executives
- Strong Airline Application knowledge and how it applies /influences to Airline Business Metrics / KPIs
- Strong analytical mind, good judgement and capacity to think strategically
- Solution-oriented mentality
- Extensive experience in managing & motivating a sales team
- Understand & forward thinking of identifying new business opportunities, planning & implementing a clear concise sales strategy to execute, exceed & deliver the plan
- Advanced customer relationship skills and stakeholder management
- Competent at project resource planning

Thank you in advance for taking the time to read my cover letter and to review my resume.

Sincerely,

Stevie Murphy