

Parts Sales Cover Letter

210 Jerrod CirclesLake Domenicberg, FL 99085-0612

Dear Onyx Anderson,

In response to your job posting for parts sales, I am including this letter and my resume for your review.

In the previous role, I was responsible for proper direction and management of parts and service consultants and dealerships participation in a variety of wholesale service/parts programs, which are designed to enhance ISP satisfaction and loyalty.

My experience is an excellent fit for the list of requirements in this job:

- Build relationships with Wholesaling Dealerships and Authorized Distributors to drive business
- Subject Matter Expert on all benefits, products and incentives in regards to client's fleet initiatives
- Stay abreast of any business intelligence in regards to the overall automotive fleet business, record and report information to the Program Director client Field Teams
- Incorporate existing web based resources, marketing and incentive programs into select fleet parts sales contacts
- Ensure sales, market and competitive information is recorded and reported daily in Salesforce.com
- Self-motivated to accomplish important objectives despite a complex environment and multiple demands
- Proactively identifies issues or trends and prepares recommendations, reacts quickly and appropriately to issues
- Demonstrates a comprehensive understanding of the clients business and how his/her actions affect the business

Thank you for your time and consideration.

Sincerely,

