

Parts Sales Cover Letter

6351 Kurtis Mall Loveberg, PA 33512

Dear Dallas Huel,

Please consider me for the parts sales opportunity. I am including my resume that lists my qualifications and experience.

In my previous role, I was responsible for customers with the highest class in parts availability at the lowest possible inventory cost.

Please consider my qualifications and experience:

- Experience working in a Commercial or Technical environment
- Business or Supply Chain Management major preferred
- In conjunction with the team, contribute to and deliver against departmental and regional financial targets through the promotion and sale of parts, products and service
- Work with our customers to establish a trusted advisor relationship
- Develop a thorough technical understanding of customer operations including planned maintenance schedules, parts inventory and equipment life cycle management information to allow maximum utilisation of our facilities and capabilities
- Actively seek parts, manufacturing, service and repair work
- Support the Account Managers and Regional Manager through the preparation of customer quotations and the provision of data relating to customer requirements
- Maintain a high presence on customer mine sites to ensure this business can actively pursue every opportunity to support the growth of the business

I really appreciate you taking the time to review my application for the position of parts sales.

Sincerely,

Dallas Abbott