

# Oncology Manager Cover Letter

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**Dear Gray Stamm,**

I submit this application to express my sincere interest in the oncology manager position.

In the previous role, I was responsible for administrative, programmatic, and financial management of the Biomarker Initiative and strategic alliances in the Division of Radiation Oncology.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Documented track record of delivering successful outcomes as a line manager
- Expertise in partnering with customers building sustainable relationships and leveraging customer insights to drive solutions and strategies across the franchise that address previously unmet needs
- Proactive business approach, actively seeking creative and innovative ways to align portfolio products with customer health strategies
- Familiarity with business analytics tools and methodology
- Business knowledge of the Swiss commercial environment, field force best practices/emerging approaches, Oncology market access trends and the Oncology clinical/scientific landscape
- Motivational acumen via strong communication, interpersonal and presentation skills to motivate/align action towards a shared vision and strategy
- PhD and/or MBA strongly preferred
- Experience selling Oncology or Cardiology or Neurology/genetic based tests and services into the geneticist, genetic counseling and/or Oncology clinical communities preferred

**Thank you in advance for reviewing my candidacy for this position.**

