

# National Accounts Cover Letter

8946 Suzann KeyBeerland, MN 88961

**Dear Dylan Schinner,**

I submit this application to express my sincere interest in the national accounts position.

In my previous role, I was responsible for sales management and senior management teams with timely communications on the status of programs and strategies for each firm.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Background and/or knowledge of the energy and construction sector is strongly preferred
- Breaks down problems into smaller components, understands underlying issues
- Proficient in Salesforce, SAP BI, MS Office to include
- Proficient in MS Project & MS Office Suite (Project, Word, Excel & PowerPoint)
- Knowledge of PMBOK methodologies and the Project Management Life Cycle
- Knowledgeable of business products and services
- Negotiation and conflict resolution with powerful customers
- Create and lead QBR efforts for the client

**Thank you in advance for reviewing my candidacy for this position.**

Sincerely,

Finley Sporer