

Mgr, Inside Sales Cover Letter

4566 Little Village West Dioneberg, NY 32810-4413

Dear Tatum Trantow,

I submit this application to express my sincere interest in the mgr, inside sales position.

In the previous role, I was responsible for leadership in the development of strategic and tactical plans, contributing to the achievement of Insight's business objective.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Possess the analytical skills to review run-rate and net new business using SFDC
- Understand how to drive revenue, through disciplined sales activities
- Understand how to leverage channel partners
- Understand how to leverage digital selling tools
- Viewed as a trusted business advisor to the customer/partner and uses in-depth knowledge of Dells technology, products and services to help customers/partners formulate strategy and direction
- Understand Internet, Intranet and Eclipse
- Acknowledge and appreciate each team member's contributions
- Develop lasting relationship with client personnel

Thank you in advance for taking the time to read my cover letter and to review my resume.

Sincerely,

Riley Olson