

Mgr, Inside Sales Cover Letter

49291 Gregg MountEast Marylouise, AK 91353

Dear Riley Mueller,

I am excited to be applying for the position of mgr, inside sales. Please accept this letter and the attached resume as my interest in this position.

In the previous role, I was responsible for hands on, on-going coaching, leadership and support to the inside sales team focused on Small and Mid-Market (SMB) businesses to ensure monthly quotas are continuously met or exceeded.

Please consider my experience and qualifications for this position:

- Technical understanding of key data center components (Compute, Network, Storage)
- Understanding of the inside selling motion, both direct and channel
- Excellent Communications skills verbally and
- Build & maintain account relationship across various contacts in customer's organization
- Generate pipeline opportunities by making customer calls daily
- Collaborate with Account Executive to determine necessary strategic sales approaches
- Understanding of IT solutions
- DELL/EMC's Storage products and their value add to the customer

Thank you for your time and consideration.

Sincerely,

Marion Torp