

# Market Development Representative Cover Letter

226 Cary Brook East Elisha, RI 14910-1250

**Dear Denver Pollich,**

I would like to submit my application for the market development representative opening. Please accept this letter and the attached resume.

Previously, I was responsible for feedback to Management and Proposition (product management) on client and market requirements and competitive offerings.

My experience is an excellent fit for the list of requirements in this job:

- The confidence to handle complex conversations with senior decision-makers
- Intellect, passion, curiosity, hunger, grit, and a lack of self-entitlement
- An assertive, resilient and persuasive personality
- Manage and jointly close a pipeline of customer opportunities developed with our partners. Identify, enable and qualify high-value partners that drive revenue and deliver best-in-class solutions on AWS customers
- Proficient in MS Office to include
- Travelling to annual Sales Kick off in the US and opportunities to visit our EMEA headquarters
- Working within a team-based model with Outside Rep and Tech Engineer for set geography
- Enthusiastic, passionate, and open to feedback

**Thank you for considering me to become a member of your team.**

Sincerely,

Skyler Schoen