

Manager, Strategic Accounts Cover Letter

9971 Kevin Divide
Gleichnerborough, RI 60776

Dear Finley Dickinson,

Please consider me for the manager, strategic accounts opportunity. I am including my resume that lists my qualifications and experience.

In my previous role, I was responsible for leadership and expertise in coordination with the WuXi executive team regarding contract negotiations, pricing structures and account maintenance.

My experience is an excellent fit for the list of requirements in this job:

- Proven experience with technical projects and initiatives and that involves launching or changing financial products and services
- Competency with modern personal and professional technology products and services (productivity apps, spreadsheets, presentations, smartphones)
- Monitors and consistently communicates business trends, distribution patterns, consumer and trade attitudes, competitive practices and product performance characteristics to appropriate parties
- Communication skills and excellent interpersonal skills are essential
- This role will require someone who is flexible and willing to travel within territory (with occasional overnight stays) to optimize customer engagement
- Successful sales and sales management track record – Diagnostics and/or Life Sciences industry
- Experience with complex sales process is strongly preferred
- Flexible on working hours to cover a global customer base

Thank you for considering me to become a member of your team.

Sincerely,

River Mertz