

Manager, Strategic Accounts Cover Letter

113 Tammie Vista Beierport, OR 05693-3010

Dear Zion Mueller,

I submit this application to express my sincere interest in the manager, strategic accounts position.

Previously, I was responsible for stakeholders deep insight relative to the competitive landscape and understanding of key competitor's business model, go-to-market strategy and product/service differentiation.

My experience is an excellent fit for the list of requirements in this job:

- Anticipates areas of conflict, manages disagreement, and works toward resolution
- Shapes opinions of key stakeholders
- Respects the needs and contributions of others
- Flexible and willing to travel within west coast territory in California and Oregon (with occasional overnight stays) to optimize customer engagement
- Develop sustainable strategic relationships with healthcare executives at targeted accounts to maximize effectiveness with clinicians, economic and other critical decision makers, driving account growth and share of mind
- Experience with financial acumen and analytics preferred
- Complete month-end close activities to ensure accurate key account financial statements
- Complete forecasting, pricing and planning activities for enterprise accounts

Thank you for taking your time to review my application.

Sincerely,

Reese Turner