## Manager, Inside Sales Cover Letter

27087 Harold BrookEast Sebrina, AL 13390-0647

## **Dear Sam Stokes,**

I submit this application to express my sincere interest in the manager, inside sales position.

In the previous role, I was responsible for strategic direction to leaders on how to market technology services and initiatives to member firms and business lines worldwide.

Please consider my experience and qualifications for this position:

- Maintains accurate records of discussions or correspondence with customers
- Partners with the management team to align Inside Sales department policies and systems with the company's objectives
- Will be tasked with standard leadership duties included but not limited to staffing, recruiting and talent management
- Participate in defining sales goals and share responsibilities for the AOP
- Highly focused on customer solutions and satisfaction
- Familiar with a variety of sales concepts, practices, and procedures
- Achieves results at the region, revenue stream, market, territory, and account levels
- Proficient in Microsoft Office and Windows based applications (Excel, Word, PowerPoint, Outlook, ) and usage of CRM systems such as Salesforce.com

Thank you in advance for taking the time to read my cover letter and to review my resume.

Sincerely,

Stevie Oberbrunner