

Key Account Sales Cover Letter

24613 Tracy Spring New Florida, GA 97418

Dear Indigo Medhurst,

In response to your job posting for key account sales, I am including this letter and my resume for your review.

In my previous role, I was responsible for technical and applications expertise in repair systems, and product knowledge and solutions across premium and trade markets.

Please consider my experience and qualifications for this position:

- Knowledge of commonly used concepts, practices, and procedures within the retail and commercial aftermarket
- Passport and good driving record
- A strong understanding of chemistry and the Life Science industry to be able to serve as a resource for our clients and effectively present information to engineers, managers and purchasing agents/managers
- Experienced selling to higher level leadership (Director, VP, C-Suite)
- Successful management of large accounts and successful broadening of account base in target markets
- Self-motivated individual who is results oriented and customer focused
- A strong understanding of the Life Science industry in order to be able to serve as a resource for our clients and effectively present information to engineers, managers and purchasing agents/managers
- Technical/ Professional knowledge and skills Planning & Organizing, problem solving, leadership, decision making

Thank you in advance for taking the time to read my cover letter and to review my resume.

Sincerely,

River Cole