

Insurance Account Executive Cover Letter

8263 Karole View South Kingberg, NH 98520

Dear Landry Parker,

I would like to submit my application for the insurance account executive opening. Please accept this letter and the attached resume.

Previously, I was responsible for the Claims Advisor with accurate evaluation of contents, liability assessment and research and application of limits and coverages to ensure appropriate claims reserves.

My experience is an excellent fit for the list of requirements in this job:

- Excellent written and oral communication skills combining Norwegian and English
- Develop a sales strategy in the assigned vertical / territory with a target prospect list, and a regional sales plan
- Demonstrable track record of achieving and exceeding sales targets whilst managing a small number of large accounts within the FS/Insurance industry
- Previous sales experience gained within SaaS/ PaaS organisations, managing multi-million dollar deals
- Should be goal oriented, a self-starter and have high energy
- Experienced within Sales and Relation Management
- Skilled at understanding people's needs and priorities
- Curious at heart and with an enthusiastic leadership that motivates people to chip in

Thank you for taking your time to review my application.

Sincerely,

Finley Zulauf