

Inside Account Manager Cover Letter

1442 Basil Branch Lake Williston, NH 43834-9034

Dear Jordan Schiller,

Please consider me for the inside account manager opportunity. I am including my resume that lists my qualifications and experience.

In my previous role, I was responsible for timely forecasts and risk analysis to direct manager as well as track customer and partner interaction, leveraging Salesforce.

My experience is an excellent fit for the list of requirements in this job:

- Develops and maintains successful and professional relationship with customer prospects
- Assists in qualifying and disqualifying opportunities as appropriate
- Works directly with sales managers, planning, engineering and if necessary finance to obtain costing figures and market value understanding in order to prepare quote package
- Provides order forecasts, competitive activity and strategy reports, and lost order reports
- Negotiates terms and conditions of sales
- Achieves or exceeds order and sales targets
- Responds to prospects, customers and coworkers in a timely and professional manner
- Advanced knowledge of market segment and product solutions, including Cloud Solutions

Thank you for your time and consideration.

Sincerely,

Peyton Bernier