

Director, Strategic Accounts Cover Letter

13586 Alica NeckNew Gerryview, IL 46398-4932

Dear Dylan Nikolaus,

I submit this application to express my sincere interest in the director, strategic accounts position.

Previously, I was responsible for business leadership for collaboration with multiple stakeholders and establish and maintain strong business relationships with Plans and industry thought leaders.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Experience in a new business development environment
- Experience in developing a ground up sales organization with strong rolodex of top sales professionals
- Successful track record managing individual contributors with €2MM-€5MM annual quotas
- Maintains a strong rolodex of contacts at the Marketing Directors
- Strong Communication skills and leadership skills
- Requires MR product skills with clinical and technical knowledge
- People - proven track record of coaching and developing people
- Directing strategy for a large, global account including driving and coordinating executed selling and relationship activities

Thank you for your time and consideration.

Sincerely,

Onyx Roberts