Director Managed Care Cover Letter

7604 Nienow BridgePort Hungland, WA 94381-3369 **Dear Royal Hagenes**,

Please consider me for the director managed care opportunity. I am including my resume that lists my qualifications and experience.

Previously, I was responsible for consultative support to ACN leadership and management with respect to managed care and related issues, including employee medical benefit plans and service line issues and new innovative strategies in which Dignity and Abrazo collaborates with health plans and/or medical groups to increase the value of services we provide.

Please consider my experience and qualifications for this position:

- Able to relate cooperatively and constructively with medical staff, executives, staff, elected officials, and managed care companies
- Collaborate with field sales to team to develop and implement strategies to maximize access, awareness within these channels revenue and reimbursement rates
- Extensive experience negotiating oncology managed care contracts with payers/insurance companies on behalf of providers multi-site/multi-state level
- Knowledge of principles of Managed Care, including plan types (HMOs, PPOs,) and understanding of progressive health care dynamics, including Risk-Sharing, value based reimbursement, medical policy and laboratory utilization management programs
- Experience in drafting and managing budgets, adherence to departmental budgets preferably in a healthcare setting
- Experience with the construction of data sets, preferably within a healthcare organization
- Previous experience as Medical Director is preferred
- Thorough knowledge of all business lines (i.e., hospital billing, hospital based billing, primary care, specialty billing, outside billing services, lab services, home health, mental health and special programs)

Sincerely,

Skyler Wisozk