

Dealer Sales Cover Letter

27292 Dawn CenterHaleyview, DE 19517-9554

Dear Max Bednar,

I am excited to be applying for the position of dealer sales. Please accept this letter and the attached resume as my interest in this position.

In my previous role, I was responsible for technical expertise to Sales and Commercial Operations in selecting, implementing, and developing competitive product applications and solutions.

Please consider my experience and qualifications for this position:

- Influence and motivate others, coach and develop, foster teamwork, steps forward to address difficult issues, provides clear direction, and champions change
- Ensure ethical business practices are maintained
- Develop and implement an integrated sales and marketing channel strategy to fuel growth and commercial success across all product lines and market segments
- Key member of the US&C Executive Leadership team
- Develop the capabilities of the channel sales manager team to improve individual and team effectiveness
- Strengthen Dealer relationships and loyalty for both Quantum and Carestream products
- Develop Yearly goals as part of the AOP process
- Responsibility for Dealer Sales training programs and dealer satisfaction support programs

Thank you for your time and consideration.

Sincerely,

Armani Cormier