

# Corporate Accounts Cover Letter

469 Anisa Terrace Nitzschetown, NE 13573

**Dear Dakota Crona,**

I would like to submit my application for the corporate accounts opening. Please accept this letter and the attached resume.

Previously, I was responsible for leadership and mentoring to help define the strategy and approach to agile practices and methodologies and help teams generate increased business value continuously.

Please consider my qualifications and experience:

- Prepare in advance a quarterly sales forecast up to date white space analysis for all customers
- Manage the sales pipeline for the territory via Salesforce.com and ensure, at all times, the appropriate depth of opportunity to deliver quarterly revenue targets
- Strong leadership history of strategic sales in a complex market with a proven track record of consistent achievement of sales targets
- Potential long term growth opportunities
- We have a blue chip customer base, large Australian organizations
- Career Development opportunities with our in-house program external sales training
- Experience with Microsoft Office software preferred
- Experience with PeopleSoft Accounts Payable software preferred

**Thank you in advance for reviewing my candidacy for this position.**

Sincerely,

Rowan O'Connell