

# Corporate Accounts Cover Letter

59919 Max LocksHarberstad, WI 38330

**Dear Rowan Bernier,**

I am excited to be applying for the position of corporate accounts. Please accept this letter and the attached resume as my interest in this position.

Previously, I was responsible for thought leadership and leverage peer and industry best practices to drive process improvements including identifying, creating and implementing initiatives to maximize value, reduce risk and minimize cost.

Please consider my qualifications and experience:

- Product, application and industry knowledge
- Knowledge of the Spanish language (Proficient/Native) and individual cultures and customs
- Familiarity with Oracle Financial applications would be an advantage
- Effective written and verbal communication skills to interact with Vendors and Corporate Employees
- Experience with sales/account management (B2B and B2B2B)
- Experience selling web-based, cloud technology
- Ecommerce solutions selling experience strongly preferred
- Healthcare and/or retail distribution industry experience

**Thank you for taking your time to review my application.**

Sincerely,

Emerson Gleason