

# Corporate Account Manager Cover Letter

5395 Bahringer KeysNew Haileyfort, OK 28408

**Dear Oakley Kemmer,**

In response to your job posting for corporate account manager, I am including this letter and my resume for your review.

In the previous role, I was responsible for contracting expertise to develop and negotiate creative business solutions to acquire new business and/or support flawless execution of existing contracts.

Please consider my experience and qualifications for this position:

- Provide monthly reports on targets, KPM, customer activity , market forces and competition
- Develop an internal and external network of business partners, fostering good team work within a best practice environment
- Develop knowledge of RS's product ranges, technologies, sales practices and value added services
- A history of excellent client, insurance market and other stakeholder relationships
- Minimum Tier 1 (insurance broking) qualification and demonstrated commercial acumen
- A team player able to contribute towards the development of colleagues
- Sales and /or Marketing background will be highly recommended
- Thorough understanding of the Spanish healthcare system

**I really appreciate you taking the time to review my application for the position of corporate account manager.**

Sincerely,

Emerson Spinka