

Corporate Account Executive Cover Letter

72685 Lenora InletLangfort, MO 45922

Dear Jordan Emmerich,

I submit this application to express my sincere interest in the corporate account executive position.

In my previous role, I was responsible for new ideas to HRCC Management and Owner Relations that add value, expand products and enhance services offered on the Owner's Desk.

My experience is an excellent fit for the list of requirements in this job:

- Prior account/hospitality experience preferred
- Working knowledge of US Foods' proprietary applications and Microsoft Office 7 preferred
- Strong collaboration skills and willingness to take direction and achieve professional growth through ongoing coaching
- Demonstrated strategic planning, value selling and strong communication & presentation skills
- A track record of sales growth and goal attainment and experience managing multiple key accounts
- Proven talent for leading a multi-cultural, multi-functional team in a matrix organization and across technologies
- Proven experience in working with enterprise technology and B2B brands, particularly in the security and telecom space
- Experience with work relating to corporate reputation, corporate internal and external communications

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

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