

Corporate Account Executive Cover Letter

222 Sporer PathKshlerinburgh, MD 77780

Dear Drew Stiedemann,

I submit this application to express my sincere interest in the corporate account executive position.

In the previous role, I was responsible for customer and sales support for the Packaging and Screen Print markets based on the Fujifilm products and services offered.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Sell using Customer Centric Selling methodology that uses consultative sales techniques
- Perform well under pressure, be a proactive self-starter, and team player
- Travel to St.Louis, Kansas City metro and Little Rock as needed for customer meetings
- Experience as an Account Broker or Account Executive gained within the insurance or insurance broking industry
- Competency in Word and Excel and knowledge of PowerPoint
- Excellent communication, organizational, presentation, and listening skills
- Extremely motivated to succeed
- Interacts well with others in fast changing environments

Thank you for considering me to become a member of your team.

Sincerely,

Shiloh Treutel